

Buyer Interview Form

Date: _____

Telephone H# _____ W# _____

Fax # _____ Email Address _____

Buyer's Name (s) _____

Street Address _____

City & State _____ Zip Code _____

Business Objectives

1. Have you ever owned and operated your business before? _____
2. How long have you been looking? _____
3. Have you seen anything that has been of interest? _____
4. Are you presently employed? _____ Where? _____
5. What kind of business are you looking for? _____
6. Timeframe to purchasing a business: _____
7. Which of the following would you consider:
 - Retail _____
 - Food & Beverage _____
 - Service _____
 - Liquor related _____
 - Misc. (dry cleaning/coin laundry) _____
 - Franchise _____
 - Other _____
8. What locations or areas will you consider? _____
9. Spouse involvement: _____
10. Overall business objective: _____

Financial Objectives

11. Amount available to invest: _____
12. Source of funds: _____
13. Minimum monthly income requirement: _____
14. What price range are you considering? _____

Personal Considerations

15. Will there be anyone else assisting you in your decision? _____
16. What times are best to contact you? _____
17. How would you like us to contact you:
 - Fax _____
 - Tel _____
 - Email _____
18. What are your favorite Web sites to view businesses? _____